2015 U.S. Membership Profile

The 2015 U.S. Membership Profile analyzes certain key metrics of Interval International's U.S.-resident member base. These metrics include demographics; leisure travel habits, preferences, and patterns; future purchase characteristics; desirability of alternative vacation experiences; and the use of social media and technology.









DOMESTIC AND INTERNATIONAL TRAVEL*





U.S.-resident members travel domestically for leisure an estimated 23 nights per year.



International

U.S.-resident members travel internationally for leisure an estimated 11 nights per year.



TECHNOLOGY



Social Media**

Social media is widely used among U.S.–resident members, with more than eight in 10 citing Facebook as a principal channel of communication.



Electronic Devices**
Nine in 10 U.S.-resident members own

smartphones.



FUTURE PURCHASE*





More than eight in 10 who said that they are likely to purchase additional vacation time indicated the U.S. as one of their preferred markets. The U.S. was followed by the Caribbean (nearly three in 10) and Mexico (more than one in eight). U.S.–resident members' interest in purchasing in the Caribbean or Mexico is further supported by the popularity of beach and tropical-island locations (see below).



Top 5 Geographical Characteristics**

ALTERNATIVE VACATIONS



The most important factors U.S.-resident members considered when purchasing a timeshare.

*Due to rounding, percentages do not add to 100. **Multiple responses permitted.

THINK GLOBALLY

While the U.S. is Interval's biggest market, members reside all over the world. And Interval membership affords them the opportunity to travel near and far from their country of residence.





WHERE THEY'RE GOING

Most-visited destinations by area (through exchanges or Getaways)



Residence data as of June 30, 2015; destination information is from 2014; and all member quotes (and screen names) are from Interval's online Community forum.

With the exception of the information presented in the Think Globally section, data was accumulated from an online survey of Interval International's U.S.–resident member base fielded from December 2014 through February 2015. Members were invited to participate at random, via email. A total of 1,502 respondents participated, resulting in an estimated overall sampling error of ± 2.5 percent, at a 95-percent confidence level.



IntervalWorld.com ResortDeveloper.com

